

The Focus Data Solutions Difference

Focus Data Solutions is recognized as a **top IT manage service provider** (MSP) in the DMV. With over 7+ years of average client retention (13 with 10+ years), a dedicated staff, and a proven strategic approach to IT support and security, FDS has been named as a *Channel Futures MSP 501*, four straight years.

Focus Data Solutions supports **organizations** with the planning, implementation, and management of their IT programs resulting in:

**maximized billable hours,
enhanced data security,
increased ROI, & lower overall
IT costs**



About Focus Data Solutions

Over 21 years, Focus Data Solutions has become a Channel Futures MSP 501 **worldwide leader** in the small and medium-sized business IT managed services arena. We are **woman and veteran-owned**.

Our co-founders, Page Moon and Elizabeth Chisman Moon, are committed to providing DC, Virginia and Maryland area businesses secure, **reliable IT** support.



FocusDataSolutions

*Your Partner For
Tomorrow's IT*

Get in Touch

ADDRESS:
1020 Princess Street
Alexandria, VA 22391

703-927-0031
sales@focusdatasolutions.com
www.focusdatasolutions.com



SCAN ME

Pillars of IT Success

Strategy

- Full-time, CIO led IT Team
- Quarterly Partner Reviews
- Cost reductions in equipment, software, personnel, budgeting, insurance, and security services.

Infrastructure

- No onboarding fees to stabilize your network.
- Critical infrastructure and security protocols.
- Proactive maintenance to increase staff uptime and reduce IT support requests.

Ongoing Support

- 24/7/365 IT support
- Client specialists to answer calls during business hours.
- Local support team to address Emergency/After Hours.
- Monthly service/security updates.

Am I less than **80%** Satisfied?



Some of Focus Data Solutions' best clients were unhappy with their previous MSP but were hesitant to make the change. That was until they learned that we do the heavy lifting for you.

We work with your current MSP to seamlessly migrate your IT with **no additional cost to you**. Change can be daunting, but we assure you that when clients partner with us, they happily consider us their **forever MSP**.

"They are never bothered when we call and are always happy to take care of us. Give them a shot! You won't be sorry. I get cold calls all the time to switch IT providers. My standard line is 'as long as Focus Data Solutions is around, we are not switching.'"
-Current Customer

Onboarding Timeline

Week



Project Management



Information Gathering



Orientation



Onboarding

